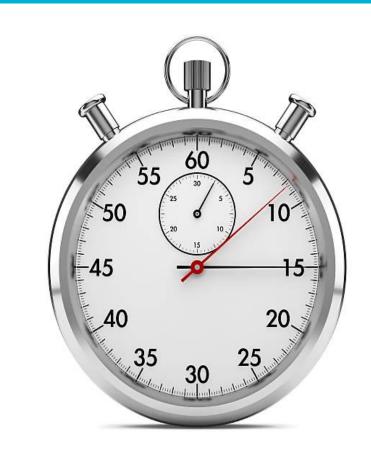
## Brag Better!

Startup Café April 4, 2025 Nadya Duke Boone NadyaDukeBoone.com BragLunch.com



"PNW founders need to brag more. That classic PNW passivity is hurting your chances of landing investment and hurting your startup career."

Kathryn Latham, Startup Advisor

"What a terrific concept and much needed, especially for all Oregonians in general who are determined to hide their lights under their bushels like they'll go up in flames if they tell someone how good they are."

Tamara Greenleaf, Public Relations Expert



# Bragging Gives us Perspective

## What are you bragging for?

### Why Brag?

- Performance review
- Promotion
- Job interview
- To recognize your team
- Selling a service or product
- Fundraising
- Hiring
- So you're known for what matters to you

# **Story Time**

# Or Just Remember Princess Leia



#### **Prompts**

- ı. What did you do?
- 2. What changed?
- 3. What did other people say?
- 4. Why was it hard?
- 5. Why did you pick this to brag about?
- 6. Why do your customers care?
- 7. Why does your company care?
- 8. Who did it help?

## **Practice Time!**

#### What to Do

- 1. Brag
- 2. Coach
- 3. Rebrag
- 4. SWITCH and start over

#### **Coaching Prompts**

- 1. What did you do?
- What changed?
- 3. What did other people say?
- 4. Who did this help and how?
- 5. Why was it hard?
- 6. Why are you excited about this?
- 7. Why do your customers care?
- 8. Why does your company care?

## **Report Out**

## NadyaDukeBoone.com

or

BragLunch.com

**Today's Slides** 

**How to Host a Brag Lunch** 

Free newsletter to help you communicate, lead, and navigate your career

### **Your Bragging Skills Ranked**

- 1. Your product/idea/service
- 2. Your team

3. You